



Re-NEW Brooklyn Presents:

Nonprofit Real Estate 101

**February 29, 2008
9:30 am -11:30 am
175 Remsen St, Suite 350
Brooklyn, NY 11201
FREE**

Negotiating real estate transactions can be difficult for nonprofits—and, at times, complicated and costly. Come to this exciting workshop to learn the ins and outs of negotiating a real estate deal, including:

- How to find available space, and what to look for
- An overview of common leasing practices, including problems to avoid
- How to structure a lease or purchase agreement, including special considerations for nonprofits
- How to market and lease/sell properties that you own

This workshop will be led by Jim Clarke, a licensed real estate broker and Corporate Vice-President/Commercial Division Manager with Fillmore Real Estate.

Participation in this event is free, but registration is required. To register, please contact Matthew Rao at (718) 522-4600 x25 or mrao@bedc.org by **Wednesday, February 27**.

Trains: 2, 3, 4, 5 to Borough Hall; M, R to Court Street; A, C, F to Jay St

Busses: B25, B26, B37, B38, B41, B45, B51, B52 to Borough Hall

Re-New Brooklyn is an initiative of the Brooklyn Economic Development Corporation (BEDC) that seeks to empower local stakeholders to bring about change in their communities. In partnership with the City's Department of Small Business Services (SBS), the New York City Council, the US Economic Development Administration (EDA), and the Independence Community Foundation, *Re-New Brooklyn* works to strengthen these organizations by providing them with technical assistance through workshops, consultations, supplementary services, and a resource center. For more information, go to <http://bedc.org/Re-New.htm>.